

# **Kingsborough Community College Culinary Arts Program Policies (for all classes)**

#### Uniform

ALL students are required to be dressed appropriately for class each week.

They will not be allowed to participate if they fail to comply in one or more key areas:

- Clean white chef coat with KCC logo (available in KCC bookstore).
- Chef hat.
- Long hair tied back and covered under a hairnet.
- Black, slip resistant, closed-toe work shoes.
- No high heels or sandals.
- No jewelry.
- Nails clean, unpolished, and trimmed. No fake nails or long nails.
- Clean apron and side towel, laundered on your own.
- Black work pants or checked chef pants.
- No shorts/skirts/dresses/tights/sweatpants.
- No perfumes, colognes, or strong scents.

The uniform policy applies to both lab and lecture classes. If students are not in full uniform, compliant in each area above, they may not participate in class and will be marked absent for the day.

# Tasting, Meals and Leftovers

The culinary program at KCC is an educational enterprise, not a buffet. To be sure, smelling, touching, and tasting are key components of learning culinary arts. Tastings are often just that: tastes.

When sufficient production meeting instructional goals allows for a meal during or after class, enjoy. But know that there is no obligation or expectation that classes include a meal. You should eat something before attending class so you're not hungry when cooking.

Leftovers wherever possible should be repurposed for use in other classes or catered events. All other leftovers should be discarded or donated. Students may not take food from the kitchen unless given specific permission by the instructor.

#### **Cell Phones**

No cell phones allowed in class.

Texting or making calls in the kitchen is not only disrespectful to the instructor and your classmates, it invites contamination from the dirtiest item in the kitchen: your cell phone. Cell phones cannot be thoroughly cleaned, spend time alongside your mouth, nose, hair and worst of all in your pants pocket. On average, they carry more bacteria than a public toilet seat (which unlike phones are easily cleaned).

If you make a phone call on a break or before class, treat your phone as the food hazard it is and wash your hands thoroughly after each use. No cell phones in class means not only not USING cell phones in class but not charging them either.

# Handwashing and Hygiene

Wash your hands when entering the kitchen, after eating, smoking or making a phone call, after returning from the restroom, when switching from one task to another, after touching any part of your body, especially face, mouth, nose or hair, and in general more often than you are used to washing them.

Aprons and side towels should be removed before leaving the kitchen and especially before visiting the restroom.

Any egregious violations of kitchen sanitation principles (such as tasting with your finger, sitting on a tabletop, or double dipping with a tasting spoon), will result in immediate expulsion from class and will count as an absence for the day.

# **Physical Requirements**

Professional cooking is physically demanding. Students should be comfortable:

- Lifting 50 pounds above waist height.
- Possessing full range of motion to bend, kneel, squat and reach.
- Standing for at least five continuous hours.
- Performing repeated motion tasks such as slicing and whisking.

If you feel you are unable to meet one or more of these requirements please consult with your instructor to see if an accommodation is possible.

#### **Disabilities**

Per the office of accessibility, it is the student's obligation to notify the instructor in writing of any disabilities and requested accommodations that he or she wishes to disclose.

#### Cleaning

The kitchen should always be cleaner at the end of class than it was at the beginning. It is the obligation of the class to keep the kitchen clean. Typically, a class is divided into cleanup teams:

#### Wash

Wash dishes using three-compartment sink and ware washer if available. Wash sinks and drain ware washer.

#### Dry

Air-dry and put away dishes/pots. Organize equipment storage.

#### Requisition and Food

Pack up leftover food for repurposing. Discard remaining leftovers. Prepare requisition/shopping list for next class. Document leftovers/returns for use by other classes for instructor. Organize fridge, freezer and dry storage. Bag and take out trash (last thing).

#### **Counters and Floors**

Wash all counter surfaces, fridge doors and bottom shelves. Wash range and clean drip pans. Sweep and mop floor.

#### Linens

# The culinary program does not do student laundry.

Come to class each week with a clean chef coat, apron and side towel. It is your obligation to take these items home and wash them. If you do not have your chef coat, apron and side towel you may not participate in class.

#### Dismissal

Only the instructor dismisses the class. While classes are designed to finish on time, the speed of the class in production and clean-up will determine dismissal time. Students are only to be dismissed by the instructor. Leaving before dismissal counts the same as a lateness for purposes of attendance and grading.

Chef Eric Howton Eric.Howton@kbcc.cuny.edu

#### **Statement on Civility**

Kingsborough Community College is committed to the highest standards of academic and ethical integrity, acknowledging that respect for self and others is the foundation of educational excellence. Civility in the classroom and respect for the opinions of others is very important in an academic environment. It is likely you may not agree with everything, which is said or discussed in the classroom, yet courteous behavior, and responses are expected. Therefore, in this classroom, any acts of harassment and/or discrimination based on matters of race, gender, sexual orientation, religion, and/or ability are not acceptable. Foul language, raised voices, or verbal or physical threats are not acceptable. Whether we are students, faculty, or staff, we have a right to be in a safe environment, free of disturbance, and civil in all aspects of human relations.

Academic Integrity

Students are held to the CUNY Policy on Academic Integrity available here www.cuny.edu/about/info/policies/academic-integrity.pdf



#### **CA1 Introduction to Professional Food Service**

Introduction to cooking terminology, techniques, and theories. Proper knife handling, vegetable cuts and stock, soup, and sauce production. Equipment use and product identification including herbs, produce, dairy, fish, poultry, meat, cold and dry pantries. Egg cookery introduced as a prelude to cooking techniques covered in Culinary Arts II. The proper use of seasoning and frequent tasting, and the development of timing, and organization.

#### Textbook(s)

Professional Cooking, 8e. Gisslen ISBN: 978-1-118-63672-5

The New York Times, especially the Food section (Wednesdays)

Additional supplementary readings as assigned (articles, blogs, excerpts from books)

#### **RESOURCES & SUPPLIES**

- Calculator
- Notebook/binder
- Pocket notebook
- Writing implements

**Chef Eric Howton** Eric.Howton@kbcc.cuny.edu

#### Session 1

**Lecture/Demo** Introduction to the professional kitchen; Basic Knife Skills (BKS)

# **Course Overview (policies and procedures)**

Skills to Acquire

Course Mechanics **Grading System** 

Culinary Diary Attendance Policy

Flow of Food Basic Knife Skills Mise en Place

# The Flow of Food – Preparation

Skills to Acquire

Overview of safety and sanitation in the areas of:

Cooking

Cooling

Reheating

#### Mise en Place and Basic Knife Skills

Skills to Acquire

Dicing: small, medium, and large Chopping, mincing, concasse

**Prep 1** Mirepoix

Prep 2 Pico de Gallo

(See recipes on black board)

#### **Reading | Professional Cooking**

Chapter 1The Food Service Industry Chapter 2 Sanitation and Safety Chapter 7 Mise en Place

#### Writing

Summarize Key Chapter Points in Culinary Diary Prepare Recipe Card for Vegetable Stock

#### **Define in your Culinary Diary**

Mise en Place Steel

Cross contamination

Mirepoix

Truing

Flow of Food

Small dice

Sanitation

Food danger zone

Medium dice Large dice

Pathogen Sanitize

**HACCP System** 

Chef Eric Howton Eric.Howton@kbcc.cuny.edu

#### Session 2

**Lecture/Demo** Advanced Knife Skills, Vegetable Cookery, Stock Basics, Sanitation, Cooking Methods (Dry Heat/Wet Heat), Seasoning vs. Flavoring, Par Cooking

#### **Advanced Knife Skills**

Skills to Acquire

Julienne

Brunoise

Tourné

Battonet

# **Vegetable Cookery 1**

Skills to Acquire

Blanching

Deglazing

Par Cooking

Sautéing Plating

**Stock Basics 1** 

Skills to Acquire

Straining

Glazing

Skimming

Simmering

Timing

Prep 1 Maple Glazed Carrots (Teams of 4)

Baked/Roasted Butternut Squash (Teams of 4)

Mirepoix (Each Team 1# Onion, 1/2# Carrot, 1/2#Celery)

Vegetable Stock (Teams of 2)

Prep 2 Minced Garlic, Parsley and Shallots

Clarified Butter (1# per Team, Label/Save)

Blanching Vegetables

Sautéing Vegetables

(See recipes on black board)

#### **QUIZ** Knife Skills/Measurements

#### **Reading | Professional Cooking**

Chapter 4 Menus, Recipes, and Cost Management

Chapter 8 Stocks and Sauces

#### Writing

Summarize Key Chapter Points in Culinary Diary

Prepare Recipe Card for White Chicken Stock, Brown Meat Stock,

Fish Fumé

#### **Define in your Culinary Diary**

Root Vegetable

Fond

Hot Foods Hot

**Trimming Loss** 

Sauté Pan

Cover AP/EP Vegetable Density

Seasoning Flavoring

Pigment

Color/Texture/Flavor/Nutrient Value

Smoke Point

Clarification Process

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#### Session 3

Lecture/Demo Meat Stock Preparation, Weights and Measures, Recipe Conversion

#### Flow of Food | Cooling and Storing

Skills to Acquire

Cooling Process

Freezing

Label/Date/Pack

#### Herb Identification

Skills to Acquire

Dried Herbs

Fresh Herbs

Spices

Purchasing/Storage/Handling

#### **Stock Basics 2**

Skills to Acquire

Straining

Skimming

Simmering

**Timing** 

#### Prep 1 Basic White Stock (Using Chicken, Yield 2 Gallons)

Basic Brown Stock (Using Chicken, Yield 2 Gallons)

Basic Brown Meat Stock (Using Veal/Beef, Yield 2 Gallons)

#### Prep 2 Cheddar & Leek Soup

Each team convert to 2 QT and Prepare for Lunch

(See recipes on blackboard)

#### QUIZ Knife Skills/Measurements/Stocks

# Reading | Professional Cooking

Chapter 8 Stocks and Sauces Chapter 10 Understanding Vegetables

#### Writing

Summarize Key Chapter Points in Culinary Diary Prepare Recipe Cards (TBD)

# **Define in your Culinary Diary**

Stock Gelatinous Aromatics

Ratio

Yield

Marrow Bones Conversion Factor Recipe Whey

Butterfat

Maintaining Quality

Sachet

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#### Session 4

Lecture/Demo Anglaise (Standard Breading) Procedure, Frying Techniques\, Recipe Conversion

#### **Basic Knife Skills**

**Skills to Acquire** 

Small Dice

Brunoise

Medium Dice

Standard Breading Procedure

#### **Equipment Identification**

Skills to Acquire

Standards

Cookware/Materials

Knifes

Cleaning/Maintenance/Repair

Small wares

**Processing Equipment** 

Heavy Equipment

**Buffet Equipment** 

# Prep 1 Pan-Fried Eggplant

Tomato Sauce (Each Team 11/2 Quarts)

#### Prep 2 Ratatouille

(See recipes on board)

#### **QUIZ** Sanitation

# **Reading | Professional Cooking**

Chapter 8 Stocks and Sauces

Chapter 11 Cooking Vegetables

Chapter 13 Legumes, Grains, Pastas, and Other Starches

#### Writing

Summarize Key Chapter Points in Culinary Diary

Prepare Recipe Cards (TBD)

#### **Define in your Culinary Diary**

Regional French Cooking

Concasse

Consommé

Dredge

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#### Session 5

Lecture/Demo Classical Sauces, Thickeners, Béchamel, Volute, Cooking Meat Proteins

# **Sauce Making Techniques**

Skills to Acquire

Roux

Buerre Manié

Slurry

Liaison

Prep 1 Béchamel (2 People / 1 Qt.) Velouté p202 (2 People / 1 Qt.)

**Prep 2** Gratin of Fennel P. 587 (1/2), Macaroni & Cheese P. 670 (4) Olive Focaccia (see Chef), Artichoke Fritters (see Chef)

(See recipes on blackboard)

QUIZ Principals of stock making, effects of heat on food, methods of heat transfer

# **Reading | Professional Cooking**

Chapter 8 Stocks and Sauces Chapter 13 Legumes, Grains, Pastas, and Other Starches

# Writing

Summarize Key Chapter Points in Culinary Diary Prepare Recipe Cards (TBD)

#### **Define in your Culinary Diary**

Quality indicators Creamed vegetables Bouquet Béchamel Herb/ Spice

Daniel Tegetasi

Onion piqué

Mother Sauce Secondary sauce

Thickening Agents

Liaison

Slurry

Buerre Manié

#### Session 6

Lecture/Demo Classical Sauces, Cooking Pasta, Espagnole, Tomato Sauce, Demi-Glace

# **Sauce Making Techniques**

Skills to Acquire

Mise en Place Prep

Cooking

Cooling

Storing

Prep 1 Brown Sauce

Tomato Sauce

Prep 2 Fond Lie

Demi-Glace

Mashed Potatoes

Pasta

(See recipes on blackboard)

**QUIZ** Sauces

# **Reading | Professional Cooking**

Study Knife Cuts for Mid Term Practical

#### Writing

Summarize Key Chapter Points in Culinary Diary Prepare Recipe Cards (TBD)

# **Define in your Culinary Diary**

Estouffade

Fond Lie

Demi-Glace

**Emulsified Sauce** 

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#### Session 7

Lecture/Demo Emulsified Sauces, Butter Enriched Sauces, Wet Heat Cooking-Poaching

# **Sauce Making Techniques**

#### **Skills to Acquire**

Mise en Place Prep

Cooking Cooling

Storing

Timely Preparation of Hollandaise and Buerre Blanc

#### Prep 1 Hollandaise

Buerre Blanc

Court Bouillon

# Prep 2 Steamed Asparagus or Green Beans w/Hollandaise

Rice Pilaf

# Mid Term Exam / Mid Term Practical Exam

#### **Reading | Professional Cooking**

Chapter 21 Salad Dressings and Salads

#### Writing

Summarize Key Chapter Points in Culinary Diary Prepare Recipe Cards TBD

# **Define in your Culinary Diary**

Umami

Smoke Point

Palate

Astringent

Mouth feel

Pungent

Condiment

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#### Session 8

Lecture/Demo Modern / Contemporary Sauce Lecture

# **Sauce Making Techniques**

Skills to Acquire

Mise en Place Emulsified Sauce Preparations

Prep 1 Mayonnaise, Basic Vinaigrette, Chicken Chutney Salad, Wilted Spinach with Roasted Peppers

Prep 2 Balsamic Vinaigrette, Salad Niçoise, New Potato Salad, Pesto Sauce, Bell Pepper Coulis, Grilled Vegetables

(See recipes on blackboard)

# **Reading | Professional Cooking**

Chapter 9 Soups

#### Writing

Summarize Key Chapter Points in Culinary Diary Prepare Recipe Cards (TBD)

# **Define in your Culinary Diary**

Clarification

Clearmeat

Coagulation

Clear Soup

#### **Session 9**

Lecture/Demo Clear Soup, Classical, Vegetable, Broths and Bouillon

# **Sauce Making Techniques**

Skills to Acquire
Mise en Place
Consommé Preparation

Prep 1 Consommé, Beef Broth, Mushroom Barley, and Hearty Vegetable Beef Soup, Pho Bo

Prep 2 Wild Mushroom and Veal Soup (2 Quarts)

(See recipe on blackboard)

# **Reading | Professional Cooking**

Chapter 9 Review

# Writing

Summarize Key Chapter Points in Culinary Diary Prepare Recipe Cards (TBD)

# **Define in your Culinary Diary**

Cream Soup

Puree Soup

Food Mill

Immersion Blender

#### **Session 10**

Fall 2017

Lecture/Demo Thick Soups, Pureed Soup, Specialty (National) Soups

# **Sauce Making Techniques**

Skills to Acquire Mise en Place Soup Finishing Techniques Use of Food Mill Use of Immersion Blender

Prep 1 Cream of Broccoli, Shrimp Bisque, Potato Chowder, French Onion Soup Gratinée

Prep 2 Roasted Poblano and Corn Soup, Mulligatawny Soup

Quiz - Clear Soups

#### **Reading | Professional Cooking**

Chapter 24 Breakfast Preparation

#### Writing

Summarize Key Chapter Points in Culinary Diary Prepare Recipe Cards (TBD)

# **Define in your Culinary Diary**

Shirring Pasteurization Soft boiled

Free Range

Albumen

Soufflé

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# Session 11

Lecture/Demo Egg Cookery

# **Sauce Making Techniques**

**Skills to Acquire** 

Mise en Place

Poaching

Frying

Baking

Omelet

Hollandaise

Presentation Skills

Separating Eggs

Prep 1 French Omelets, Eggs Benedict, Hollandaise Sauce, and Shirred Eggs

Prep 2 Rosti Potatoes, Buttermilk Pancakes, Breakfast Meats, Bacon, Sausage, Chorizo

# **Quiz – Thick Soups**

# Reading | Professional Cooking

Chapter 24 Breakfast Preparation

#### Writing

Summarize Key Chapter Points in Culinary Diary Prepare Recipe Cards for Final Practical Exam / Eggs Benedict (2 Covers) w/ 1 Pint Hollandaise

# **Define in your Culinary Diary**

Hollandaise

Omelet

Poaching

**Emulsified sauce** 

Emulsion

Brunch

"Broken"

Leavening

Coagulation

Stiff Peak

Soft Peak

Fines Herbs

NOTE: THE ABOVE CLASS OUTLINE IS SUBJECT TO CHANGE AT THE INSTRUCTOR'S DISCRETION

Fall 2017 CA 1 Thursday 9:10- 2:50 CUNY | KCC Culinary Arts

Chef Eric Howton Eric.Howton@kbcc.cuny.edu

Session 12

# **Final Practical Exam**

**Final Exam** Comprehensive Written Exam (See College Calendar for Test date and classroom assignment)

MENU PROJECT:

# For the final project, students must submit the following written documents:

- Develop a <u>dinner menu</u> for a foodservice operation of your choice that includes 3 appetizers, 2 salads, 1 soup, 5 entrees, and 2 desserts. Menu items should be creative and accurately reflect the concept of your foodservice operation. Menu items should also include a brief description of the completed dish (accompaniments, sauces, dressings, sides, etc.)
- Develop an original, standardized recipe for ONE of the entree items. You MUST include ALL recipes and sub-recipes (ie starch, veg, protein, sauce, etc.). you MUST submit the written recipes. You MAY NOT directly copy a menu of any restaurant. This is your chance to be creative and be a restaurateur
- Scale the recipe(s) for 10 pp. and also 50 pp.
- Provide costing card for recipe, based on 50 pp. (use supermarket OR the KBCC purchasing binder OR Fresh Direct).

You will give a 5-7 minute in-class presentation on week 11. You must create a Power Point or a poster presentation for your presentation. This presentation will include an overview of your concept, your lunch menus and one menu item recipe. For a passing grade you must address all of the following questions.

- How is your menu and recipe good for your customers, staff, and managers? How did you take into account what they need to get the job done on budget delivering High Quality (HQ) customer service to both internal and external customers?
- What audience did you create this menu and recipe for (specify what kind of food business you chose)?
- How does your menu and recipe meet the nutritional or health standards for your food business? Be specific.
- What other factors did you take into consideration when creating your menu and recipe?
- What are the systems you would use to make/serve this recipe for 50 pp. in a way that maintains HQ customer service?

#### WEEKLY TOPICAL CLASS MEETING OUTLINE

MEETING	DESCRIPTION OF CONTENT	Home Assignment Due Following Week
Week 1	Introduction:	Read: FSM Fundamentals PT1 Ch. 1,2  Handouts: Weights and Measures
Week 2	Quiz #1: Introduction to kitchen measurements  Topics: MENU PLANNING & STANDARD RECIPES  Menu planning and development  Art of menu planning  Various menu styles & implementation  Standardized Recipes  Recipe Costing  Recipe Analysis	Read: FSM Fundamentals PT2 Ch. 3,4 Handouts
Week 3	Quiz #2: Menu  DUE TODAY: Article Project & Biography Subject Topics: MENU PRICING & INTRO TO CULINARY CONCEPTS  Seasoning and flavoring Mise en place Cooking methods overview Menu Pricing Strategies Menu Psychology	Read: FSM Fundamentals PT1 Ch. 5 Handouts
Week 4	Quiz #3: Recipe Conversion & Menu Pricing  TOPIC: FACILITIES, EQUIPMENT & FOOD SAFETY/SANITATION  Facilities Design, Layout, & Planning Food Safety and sanitation Facilities Planning and development Hi Volume Food Production, Banquets, Buffets Equipment ID – Kitchen visit	Read: FSM Fundamentals PT3 Ch. 6, 7 Handouts
Week 5	DUE TODAY: Biography Project & Presentation Restaurant Choice for Review  Topic: SUPPLY CHAIN & FOOD MANAGEMENT Purchasing Methods of Buying Receiving Storage Inventory Management	Read: FSM Fundamentals PT3 Ch. 8, 9 Handouts  Study: Midterm

Week 6	MIDTERM: ALL MATERIAL COVERED TO THIS POINT	Read:
		FSM Fundamentals PT1 Ch. 8,9
	Topics: FLOW OF FOOD MANAGEMENT	Handouts
	Applying yield percent to ordering  Nield percent when to impose it and	
	Yield percent: when to ignore it and	
	Advanced conversion between weight & volume	
	Yield percent	
	AP and EP      Product Quality	
Made 7	Product Quality  Outs #40 Purchasing	Read:
Week 7	Quiz #4: Purchasing	FSM Fundamentals PT1 Ch. 11, 13
	DUE TODAY: Film Response Project	Handouts
	Topics: CUSTOMER SERVICE & HR MANAGEMENT	Tiandodts
	Customer Service	
	Service Styles	
	Quality & Standards	
	Service Failures & Recovery	
	HR Management	
	Staffing & Scheduling	
Week 8	Topic: LEADERSHIP	Read:
Weekb	Leadership vs. Management	FSM Fundamentals PT1 Ch. 14
	Supervision	
	• Ethics	
	"People Skills"	
Week 9	Quiz #5: Service. Production and Kitchen design	Read:
		FSM Fundamentals PT1 Ch. 18
		Handouts
Week 10	Topics: KBCC Urban Farm	Read:
		Study for FINAL & Work on Final
	Topics: THE FUTURE OF THE FOOD SERVICE INDUSTRY	Project
	• Food systems,	
	Fair trade,     Section billion.	
	Sustainability     Food instance	
	<ul><li>Food justice</li><li>NYC Food Markets</li></ul>	
Wook 11	Sourcing ingredients	
Week 11	DUE TODAY: FINAL PROJECT PRESENTATIONS	
Week 12		
	Review for final exam	
ТВА	Final Written Exam	
	Time and along TDA	
	Time and place: TBA	

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#### Kingsborough Community College Culinary Arts Program Policies

This is college and a professional environment. Treat everything you do in this class and on this campus as your job. You are here to learn not only academic material, but to also learn professionalism and to prepare yourselves to be successfully employed once you graduate. I run my classes accordingly. I am not only here to teach you, but I am also here to be a professional resource, take advantage of that!

#### **Attendance**

Attendance in hands-on cooking classes is critical to your success. There is no way to "make up" a class as you could by doing some extra reading or copying someone's notes in a lecture course. Per the KCC attendance policy, you are allowed 2 absences (excused or unexcused). Because your weekly grade is determined by your work in the kitchen, absences will still negatively impact your grade.

#### What is Excessive Absence?

A student in any course who has been absent 15% of the total number of instructional hours that a class meets during a semester or session is deemed excessively absent. Where the course includes classroom lectures plus another component such as a lab/field placement, etc., the 15% excessive absence policy applies to either component. Excessive absences may result in the instructor assigning either a lower grade or a "WU" for that course [Culinary Arts program faculty assign a WU]. Consistent with the college-wide policy on appealing final grades, the student may appeal such a grade.

Instructional hours per semester/Excessive absences for semester:

- 24 hours [CA 21] = 4 hours of absences
- 36 hours [CA 50, 60; TAH 43, 71, 73, 8174] = 6 hours of absences
- 60 hours [CA 1, 2, 3, 11, 12, 8210; TAH 72, 74] = 9 hours of absences

Your instructor will give you guidelines for letting her or him know when you anticipate being late or absent. Because culinary arts is a professional program preparing you for industry, you *must* let your instructor know when you will be late or absent. No call/no show is as unacceptable in this program as it is in industry.

#### **Assignment Policy**

As a rule, I do not accept late work under any circumstances. It is your responsibility to be aware of the policies put forth in this syllabus, and abide by them. Treat this course as if it was your job. Communicate with me, and I will communicate with you. Absences happen, so be aware of the course and college policies on absences. It is your responsibility to make up all work in the event of an absence, if I deem this work to be permitted. In the event of an absence, I recommend you contact me prior to, or on the day of the absence to inquire about what you can do to receive the material that was covered in class. This policy applies to homework, quizzes, projects, and exams.

#### Quizzes

Quizzes may be announced or unannounced. If you are absent or late to class and miss a quiz, your resulting grade on that quiz will be a ZERO. I DO NOT give make-up quizzes.

#### **Cell Phones**

**ABSOLUTELY NO CELL PHONES IN CLASS!** 

There is no texting or making calls or charging phones or tablets in the kitchen/classroom \*(\*other than college approved charging stations).

When using a tablet in class please be mindful that there is significant bacterial contamination present on your tablet as well as your cell phone. Treat this situation as you would any other source of contamination. Wash your hands before and after use, clean and sanitize your devices according to manufacturers recommendations. Disinfectant wipes are available from the chef.

Note: If you make a phone call on a break, treat your phone as the food hazard it is and wash your hands thoroughly after each use.

This is a professional environment and I run my classes accordingly. Situations in life happen and I am aware and sympathetic to that. IF you have a situation which you feel having a cell phone is a necessity, you must come to me and speak with me BEFORE the beginning of class and WE will come up with an appropriate solution.

#### Dismissal

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# Course Outline Spring 2016

#### **College Catalog Description:**

TAH 1900 – THE BUSINESS OF TOURISM & HOSPITALITY (3 crs. 3 hrs.)

Survey of critical business competencies and applied technology strategies to manage, market, create and promote tourism and hospitality products and services. Relevant reports and documents are prepared by students through simulated activities. Entrepreneurial activities are placed in a Tourism and Hospitality context.

Pre/Corequisite: TAH 100

This course will examine the various elements of a tourism-related business and focus on the skills and competencies needed for managers and employers to succeed in that area. Beginning with a several-week discussion of a tour operations firm, students will discuss the requirements of creating and marketing tours to independent and group travelers. These include negotiating with and developing and maintaining relationships with airlines, destination management organizations, hotels, food service and attractions. The National Park System will be discussed as major attractions. Students will also become familiar with technology-based companies such as Airbnb and Uber. In addition, students will learn the elements of a business plan, including business description, marketing plan, proposed clients, and funding sources. A focus of the course will be

Every student will be expected to participate every day. Students are responsible for listening to and responding to each other during class discussion. There is a requirement for civility during these discussions.

Final Project: students will develop a package tour of an area of the United States which will include an itinerary, negotiated prices with airlines, hotels and attractions, target market, marketing strategies and materials. Students will present their tours to the class in a PowerPoint presentation.

#### Ability Services (Students with Disabilities), Room D-205, ext. 5175

The goal of Access-Ability Services (AAS) is to ensure that KCC students with disabilities receive equal access to all KCC programs and services. AAS makes every reasonable effort to provide appropriate accommodations and assistance to students with disabilities including disability-related accommodations, assistive technology, individual counseling, and tutoring. AAS also serves as a liaison and resource for KCC students, faculty and staff regarding disability issues. In addition, AAS counselors help students with disabilities develop the necessary skills to become effective self-advocates and productive, contributing members of the student body. Students with disabilities who require accommodations are asked to contact AAS to complete an Application for Academic Accommodations.

#### **Questions:**

If you have any questions, please make an appointment to meet with Dr. Graziano:

• Office: V229L

• Office phone: 718 368-5143

• E-mail: richard.graziano@kbcc.cuny.edu

• Office hourse: By appointment

#### **Departmental Mission Statement**

The Department of Tourism and Hospitality at Kingsborough Community College is dedicated to preparing students for careers and further study in the rapidly evolving tourism and hospitality industry. By encouraging active learning, we provide the opportunity for students to accumulate the knowledge and skills that are necessary for success in the industry. We also seek to empower students as life-long learners by encouraging them to develop portable skills and competencies in research, critical thinking, communication, technology and an understanding of the world. To that end, we employ a multidisciplinary, student-centered approach that combines both academic and applied components. Ultimately, we serve as a network as well as a resource for industry, offering students and alumni information and contacts to enhance their professional development.

The Department of Tourism and Hospitality is committed to develop and continuously revise learning outcomes for the program and all its courses. Learning outcomes, measurement and evaluative tools are developed, and revised based on the knowledge and experience of the faculty and as reflective of the state of and changes in the industry to which we send our students. We are committed to the process on an ongoing basis. We believe that data collected and resulting evaluation should be used to assess the program and make alterations as needed.

#### **Learning Objectives for TAH 19**:

- Demonstrate a current knowledge of products and services offered by various segments of the tourism/hospitality industry.
- Demonstrate a knowledge of tour operations.
- Conduct negotiations with potential suppliers.
- Read and comprehend current articles related to the business of tourism.
- Identify and understand vocabulary used throughout the tourism industry.
- Become familiar with the elements of a business plan.
- Demonstrate an understanding of the National Park System
- Define and evaluate the importance of service in business.
- Identify issues, such as economic, political, terrorism, etc. that affect the business of Tourism.